



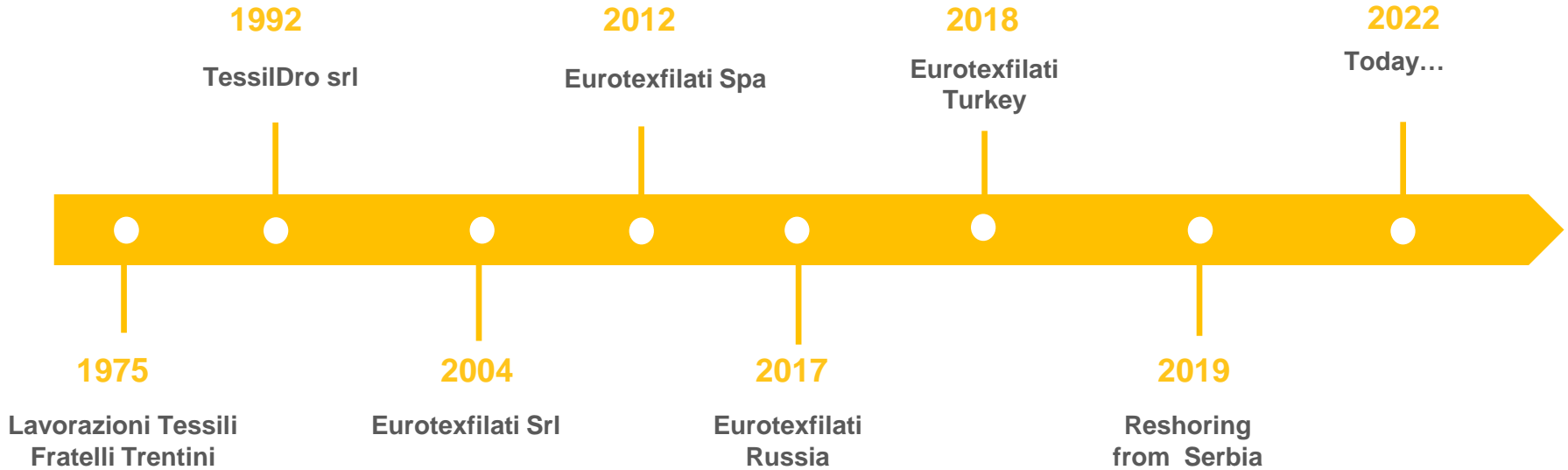
eurote & filati
find the thread

The logo for Eurote & Filati. It features a stylized icon of a spool of thread with a yellow thread winding around it. Below the icon, the text "eurote & filati" is written in a lowercase, sans-serif font. The ampersand is stylized to resemble a needle and thread. Below the main text, the tagline "find the thread" is written in a smaller, lowercase, sans-serif font, with the word "thread" in yellow.

Wien
14th June 2022



TIMELINE





THE GROUP TODAY

3 SITES

ITALY – DRO

RUSSIA – MOSCOW

TURKEY – ISTANBUL

48 PEOPLE

44 ITALY

2 RUSSIA

2 TURKEY

REVENUES 21

20,1 M€





THE STAFF

CEO
Gianluca Zanivan

CFO
Alessandro Avancini

CREDIT MANAGER
ACCOUNTANT
Antonio Tonelli
Stefania Linetti

COMMUNICATION, HR
Teresa Cadura

QUALITY
Mattia Fusi

ICT MANAGER
Giancarlo Bellotti

CSR MANAGER
Davide Armoni



TURKEY DIRECTOR
Hakan Ciltepe

36 years old avg.

10 countries

12 languages



RUSSIA DIRECTOR
Konstantin Kovinev

CHAIRMAN &
COMMERCIAL
DIRECTOR
Walter Perini

OPERATIONS
Michele Maraschin

PLANT
Giuseppe Commisso
Giulio Boninsegna
Ivan Trentini
Manuel Zeni

PURCHASING
MANAGERS
Riccardo Cargnel
Riccardo Costan Zovi*

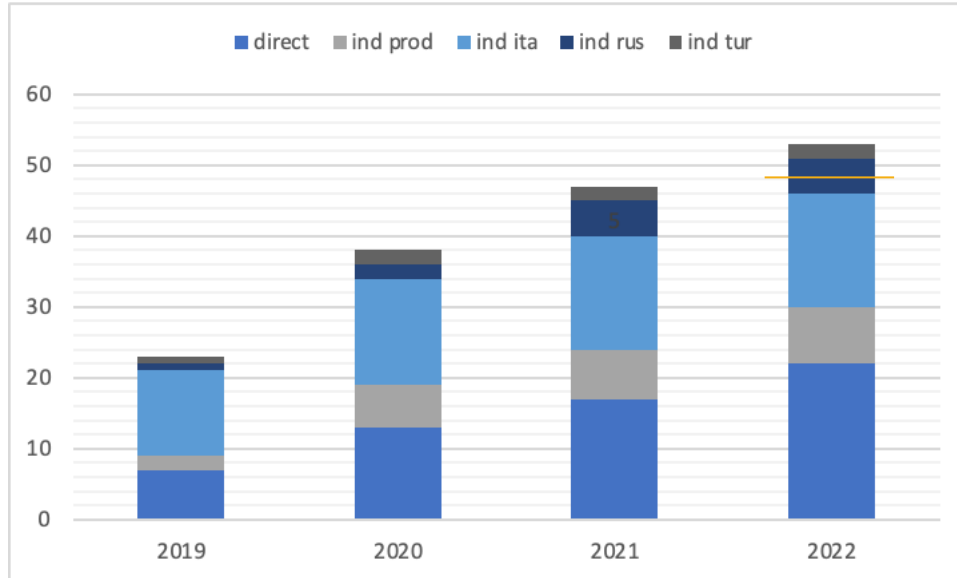
SALES MANAGERS
Yulia Kavko
Oleg Kobzar
Nicolae Lungu
Riccardo Costan Zovi*

EXPEDITING
& LOGISTICS
Daniela Dolghi
Elena Marangoni

PRODUCT
DEVELOPMENT
Riccardo Costan Zovi*



ORGANIZATION DEVELOPMENT



- 48 ACTUAL
- 27 new hired since 2020
- avg 36 years old
- 10 countries
- Bachelor : 15
- Temporary : 8%



THE BUSINESS MODEL

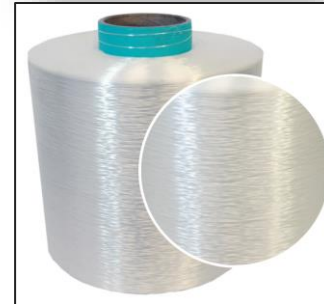
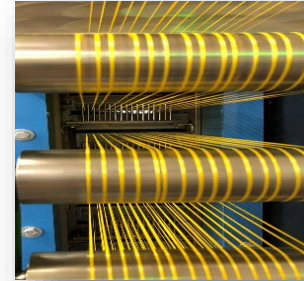
FULL SERVICE CONCEPT





PRODUCTS

- Converted yarns
- Coated yarns
- Distribution
- Recyclable Fibers





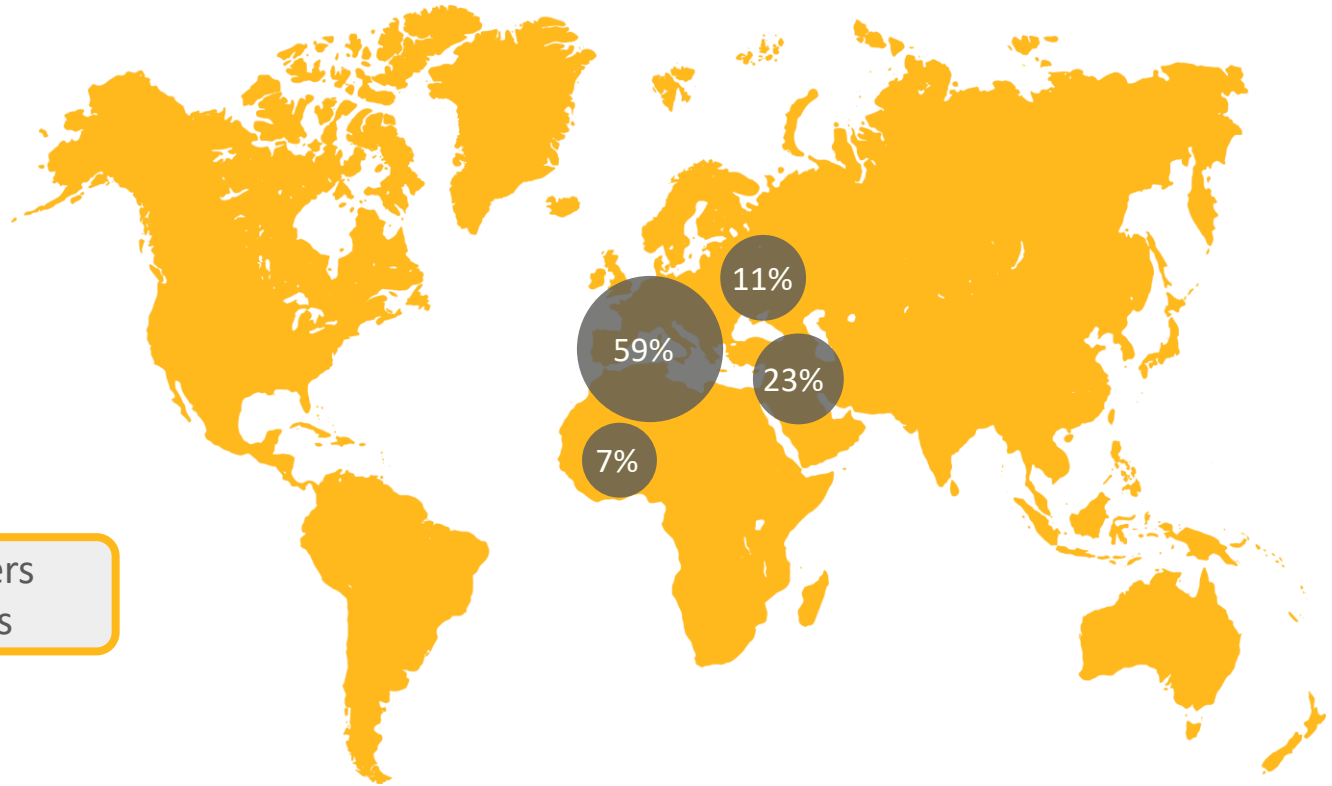
MARKETS

- Ropes and Nets
- FOC
- Oil & Gas
- Other Industries
- Textile





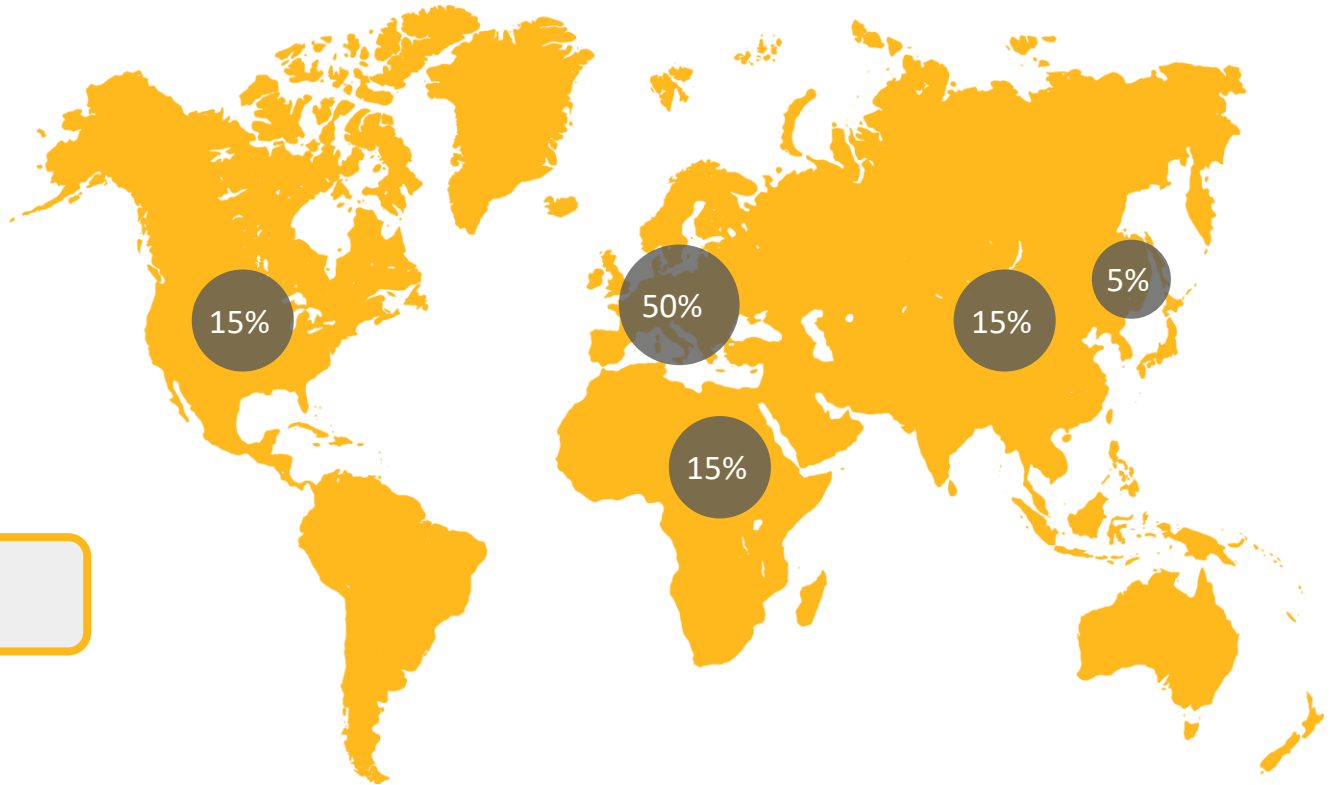
WHERE WE SALE



+220 customers
38 countries



WHERE WE BUY



+70 suppliers
27 countries



ETF FULL SERVICE CONCEPT: MATERIAL SOURCING - FIBERS

Nylon 6

Nylon 6,6

Polyester

Polypropilene

HMPE

UHMWPE

Para-Aramid

Natural Fibers

Regenerated
Nylon 6

Recycled
Polyester HT



ECONYL[®]
REGENERATED NYLON

ETF is official distributor in Europe for the nets and ropes markets



ETF FULL SERVICE CONCEPT: MATERIAL SOURCING – FIBERS

ECONYL[®]
REGENERATED NYLON



TAKE BACK PROJECT

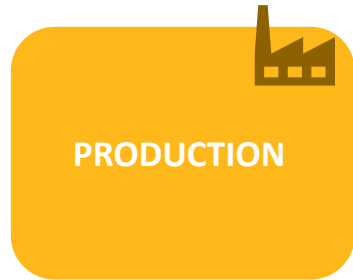
REGENERATED NYLON 6 BCF

produced from nylon waste pre- and post-consumer with exactly the same characteristics as virgin nylon 6 and can be recycled, recreated and remoulded again and again.





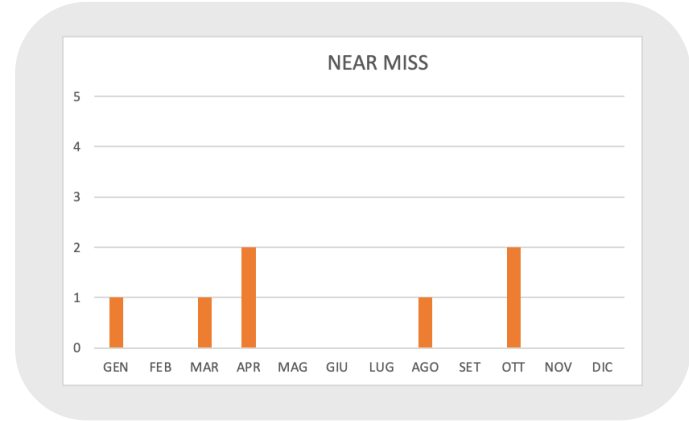
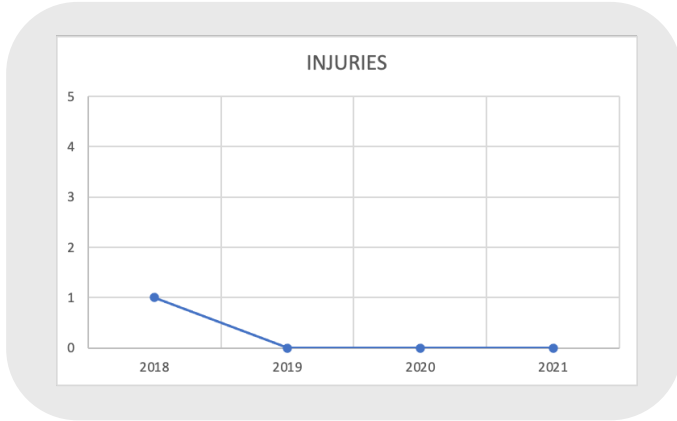
ETF FULL SERVICE CONCEPT: PRODUCTION



- 3000 sqm production plant
- Production capacity over **3000 tons/year**
- Wide range of processes
- Short lead time
- Full product Traceability



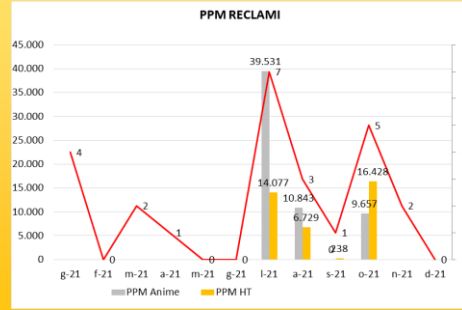
SAFETY FIRST



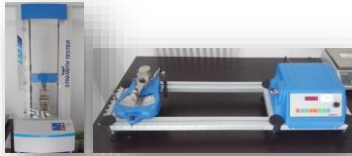


QUALITY

WE CAN ONLY IMPROVE WHAT WE CAN MEASURE



Quality Lab



Certifications



Continuous Training



Production Control



Product Tracking





ETF CERTIFICATIONS



- ISO 9001
- OEKO-TEX Standard 100 and Recycled
- GRS (Global Recycle Standard)



ETF FULL SERVICE CONCEPT: CONVERTING

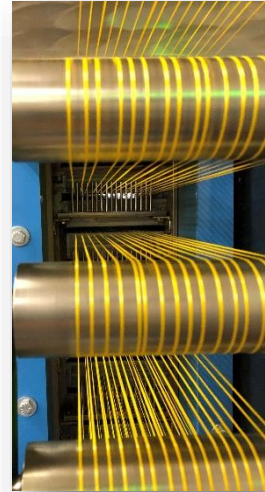
- ETF Plying
- ETF Twisting
- ETF Cabling
- ETF Coating
- ETF Chopping
- ETF Precision Winding





ETF FULL SERVICE CONCEPT: PRODUCTION - COATING

- ETF abrasion-resistant coating
- ETF water-repellent coating
- ETF water-blocking coating
- ETF marine finish coating
- ETF super water-resistant coating





ETF FULL SERVICE CONCEPT: DELIVERY



- **+7.000 sqm** warehouse
- Stock availability
- Production to order
- Customized delivery service



ETF SUSTAINABILITY – GREEN INITIATIVES

We are committed to have a positive impact on the environment



100% clean energy saved 214 tons of CO2 in 2020

Energy Daily monitoring



Textile yarns that are recovered from various textile industries (scraps)

The yarns are processed mechanically and are used for the production of our tailor-made cores for a wide range of applications (Eco-Anime)

Use of recycled and regenerated fibers



CSR -TARGET JUNE 2023: sustainability report



LET'S RECYCLE TOGETHER: we try to reduce waste by collaborating with our customers recycling and reusing some partes of the packaging, such as tubes, boxes, pallets and separators.



ETF VALUES



**GLOBAL
APPROACH**



**PEOPLE
CARING**



**SUSTAINABILITY
LOVERS**



**QUALITY
EXCELLENCE**



**READY FOR
THE FUTURE**

